

ON THE AGENDA

NYS CA

June 2023

New York State Chiropractic Association



LOBBY DAY HIGHLIGHTS

PRESIDENT'S REPORT

Anthony Palumbo, D.C.

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2022 - 2023

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WELCOME NEW MEMBERS

The NYSCA would like to welcome new and returning members! Your participation in professional organizations is essential to the advancement of our work for our members and our patients. Thank you!

NEW MEMBERS

Dr. Joseph Admao D7
Dr. Matt Aron D7
Dr. Jason Birnhak D6
Dr. James Cagnoni D17
Dr. Charlotte Chiu D3
Dr. Luciano D'Amato D2
Dr. Joseph Denoia D8
Dr. Charles Drake D6
Dr. Christina Frantzeskos D8
Dr. Janette Pena D9
Dr. Michael Roney D10
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Dr. Yigal Sasan D2
Dr. Igor Shtarkman D2
Dr. Thomas Tesi D14
Dr. Shane Wend D7
Dr. Mitchell Zeren D4

RETURNING MEMBERS

Chantal Santos D6

NEW LICENTIATES

New Licentiatees
Dr. Keith Angrisani D1
Dr. Sophia Lam D3
Dr. Desiree Smith D15
Dr. Kaleena Veit D3

STUDENT MEMBERS

D'Youville

Olivia Adam
Kurtis Allan
Raniella Aznar
Stephanie Baran
Edward Barba
Madelyn Beam
Cayley Bell
Lauren Berlinger
Mackenzie Blackburn
Christina Brown

D'Youville Cont.

Christopher Buchanan
Clarice Byrne
Michael Daley
Nicholas Dopp
Jae Falbo
Jacob Fonderlin
Alavinia Ghazalossadat
Sandeep Grewal
Eric Haydt
Joshua Hoy
Chris Janzen
Mishra Kalindi
Kimberly Kamats
Cameron Kirkwood
Thuong Mai
Mitchell Orosz
Alexander Patkalitsky
Angelo Putros
Dilshawn Randhawa
Lindsey Robinson
Brianna Roys
Muhammed Razai
Anthony Scallio
Rafea Sethi
Troy Stancampiano
Alexander Stoj
Alexa Weiskopff
Hannah Wojtulski
Bethany Wolcott
Daniel Wrobel

Life College

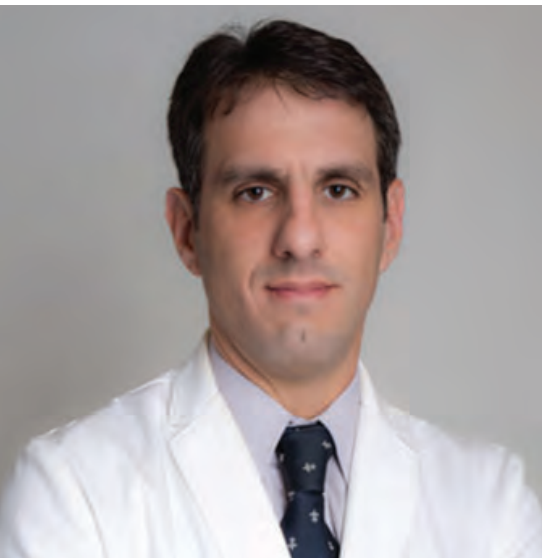
Alexandra Leto

Northeast College of Health Sciences

Isabella Mora

Palmer College

Andrew Hunt



Anthony M. Palumbo, D.C.

As I begin my second term as President of the NYSCA, I want to extend my heartfelt gratitude to the members for allowing me to serve again on your behalf.

I would be remiss if I did not also thank the NYSCA staff and Executive Officers who have been there for me when tough decisions needed to be made, providing guidance and support. Congratulations to these same officers for being elected to their second term.

Lastly, I would like to thank the families of the NYSCA leadership for providing their own encouragement and support. Without them allowing us to dedicate our time, none of our work could be accomplished.

When I picture time passing, I think of a calendar - the one-page kind that is handed out for free by certain businesses. I am in disbelief that two of these pages have passed by so quickly since I first took office as President.

One concerning statistic over the past few years is that the chiropractic profession in New York State is less-than-the-definition of growing. To put things into perspective--sadly, the other healthcare professions are outpacing Chiropractic in New York State in the percentage of newly registered licenses.

According to the New York State Education Department Office of the Professions 2022 Annual Report:

- The total number of Medical Doctor licenses registered was 107,102 and the number of new MD licenses was 6064 (5.66%).
- The total number of Physical Therapist licenses registered was 26,698 and the num-

ber of new PT licenses was 1053 (3.94%).

- The total number of Acupuncture licenses registered was 4,989 and the number of new Acupuncture licenses was 192 (3.85%).
- The total number of Doctor of Chiropractic licenses registered was 5,129 and the number of new DC licenses was 144 (2.80%).

So, how do we perpetuate the growth of our profession? More importantly how do we, as a trade organization, help grow the profession of chiropractic in New York through the business of chiropractic?

At our Spring 2023 Board of Directors meeting at Mohegan Sun, we spoke at length about the future growth of the chiropractic profession in New York State through the three major aspects of strategic planning. The first is vision, the second is a list of initiatives, and the third element is the conversion of the initiatives into advancements.

What we contemplated was only constrained by affordability. Unfortunately, our resources are limited to the availability of people and finances, so our first rule in comprising a strategy had to be the tried and true "KISS" approach - Keep it simple and straightforward. We need to focus our energy, and very limited resources, on the key choices that help grow the business of chiropractic and attract new DCs to our state.

Accordingly, decisions based on two premises appear to be instrumental in directing our success:

- The where-to-direct our limited resources when we need to be in ALL areas where a DC chooses to practice.
- The how-to-advance decisions with our limited resources when we need to connect with ALL DCs on some level.

When we put this into perspective, keeping it simple is... not so simple. True strategy is about placing bets and making hard choices, and the objective is not to eliminate risk but to increase the odds of success.

There is no doubt that our profession continues to be marginalized, and this may lead some to question their commitment to the cause. But, being an optimist, I ask if the past two years were not quite so static and may just be the beginning of a great stride forward?

Unity between the two organizations has never been at a closer point. And our profession had the conservative care bill ("opioid bill")

passed and signed into law, giving us an advancement. This is a good stepping-stone to our future legislative agenda.

Life is like that. We don't really know anything for sure. We call something bad; we call it good. But really, we just don't know. What is important is that we adjust our focus to make the future clearer. We need to make decisions with a more open state of mind that can remain composed while operating with irregularity and obscurity. Things "falling apart" at times is a kind of testing. We think that the point is to pass the test or to overcome the problem, but the truth is that things never truly resolve, they revolve. They come together, and they fall apart. Then they come together again and fall apart again. It's just the way life operates. We need to leave room for all of this to happen.

Therefore, we have adjusted our focus on how we can grow our profession through the business of chiropractic. Our strategic planning going forward will continue to incorporate how we think about things in the short term and long term, but we will keep in mind that no idea should be overlooked and we will be targeting 3 key areas:

- **Membership.** Making certain that our Association provides value and remains strong and committed to the collective needs of the members.
- **Leadership.** Keeping in tune with what the majority of the profession wants and providing the best representation for our members and our profession.
- **Legislation.** This is the cornerstone to the growth of our profession. Keeping our priorities in order with a purpose to grow the business of chiropractic in New York State through our active pursuit of passing legislative bills through our current Joint Legislative Task Force with the New York Chiropractic Council.

I want to again say thank you for the opportunity to serve you for another two years and for your continued support as members of the NYSCA. As always, I wish you and your families great health and wellness.

I look forward to seeing you all at the next convention at the Kartrite Resort and Indoor Waterpark in Monticello, NY on September 29 - October 1, 2023.

Yours in Chiropractic,
Anthony M. Palumbo, D.C.
NYSCA President

Lobby Day

On Monday May 2nd, over 40 members of the New York State Chiropractic Association participated with the New York Chiropractic Council through the Joint Legislative Task Force in Chiropractic Lobby Day. We were also joined by representatives from New York's two Chiropractic colleges, and we converged on Albany to support our legislative agenda and educate lawmakers regarding issues affecting the profession in our state.

We met with the offices of 60 legislators from the State Senate and Assembly and presented our arguments for our legislative agenda, which included the Chiropractic Scope Modernization Bill (S6047/A4150), which would update the enabling law that was written in 1963, the Health Care Provider Coalition Partnership Bill (S5581/A715), the Medicaid Pilot Program Bill (S6101), and Healthcare Non-Discrimination Act of 2023 (S6202/ A658).

Important points of all these bills were presented and many questions were answered for our legislators. We had very positive meetings, and many of the lawmakers with whom we met expressed enthusiastic support and several pledged to sign on as sponsors of our legislation.

We will continue to work to advance the profession in New York, and by your membership and support you add weight to our efforts.



LOBBY DAY



MEMBER SPOTLIGHT



Dr. Michael Penkin
Chiropractor



Dr. Sarah Tirimacco
Chiropractor



Pinnacle Hill Chiropractic - District 15

This month we're highlighting Pinnacle Hill Chiropractic located in Brighton, NY.

Owners Dr. Mike Penkin and Dr. Sarah Tirimacco's mission is to create an environment where patients can maximize their healing, health and well-being. Their staff of administrative professionals, doctors of chiropractic, licensed massage therapists, and clinical nutritionists are committed to offering the highest quality services in the Greater Rochester area. Many of their providers are highly involved at both the local and national levels, and all of the chiropractors are members of the NYSCA!



Dr. Caitlin Simpson
Chiropractor



Dr. James Walters
Chiropractor



Dr. Rachel Stummer
Chiropractor & Clinical
Nutrition



Alex Curran, LMT
Licensed Massage
Therapist

NBCE Makes \$100k Gift to the NCMIC Foundation

Clive, IA — (May 16, 2023) — NCMIC today announced that the National Board of Chiropractic Examiners (NBCE) has made a \$100,000 contribution to the NCMIC Foundation's George P. and Jerome F. McAndrews Memorial Research Award Fund.

The NBCE's generosity comes just weeks after the death of George P. McAndrews, trial attorney and lead counsel for the chiropractic plaintiffs in the landmark 14-year antitrust case *Wilk, et al., v AMA, et al.* George passed away April 7, 2023 at the age of 87.

The award, originally named the Jerome F. McAndrews Memorial Research Award Fund, was established in 2008 to support the scientific and practical advancement of the study of chiropractic. It was renamed after George McAndrews' passing.

"The NBCE couldn't be more pleased to make this gift honoring the legacy of George McAndrews," said Dr. Norman Ouzts, CEO of the NBCE. "We are practicing chiropractic today because of George's tenacity and commitment to the profession. I can't think of a better way to recognize his contribution than to support the future of chiropractic through the NCMIC Foundation."

"In every century leaders emerge who are consequential in their contributions to humanity. We of this century, are blessed such a leader arose in George McAndrews," said Dr. Karlos Boghosian, NBCE President and At-Large Director. "The health of millions of patients has been transformed because of his courageous dedication to our beloved profession. He was truly a hero to chiropractic."

Dr. Louis Sportelli, president of the NCMIC Foundation, said the NBCE's contribution not only honors George and Jerry but also supports the Foundation's mission "to invest in the advanced education of chiropractic research experts and to fund ongoing research projects that demonstrate the cost effectiveness, safety and cost efficiency of chiropractic and alternative health care."

"Both George and Jerry spent their careers serving the chiropractic profession," said Dr. Sportelli. "The grant from the NBCE will help recognize their contributions, providing money for research and student opportunities, as well as enhancing chiropractic colleges. So much good will come from the NBCE's support and we are grateful for it."

About NCMIC

NCMIC was formed in 1946 by a group of doctors of chiropractic with the express purpose of offering malpractice insurance to DCs when no one else would. Delivering on its promise, "We Take Care of Our Own,®" NCMIC has grown to become the largest provider of chiropractic malpractice insurance in the nation and has expanded its offerings to include business and personal insurance, equipment loans, credit card processing, business credit cards, and premium financing. With more than 75 years of experience and an "A" (Excellent) rating from industry analyst A.M. Best, NCMIC is a company that DCs can rely on today and in the years to come. For more information, please visit ncmic.com.

About the NCMIC Foundation

As part of NCMIC's long stance of supporting complementary and alternative approaches of healthcare in clinical practice, research and academia, NCMIC founded the NCMIC Foundation, Inc., a 501(c)(3) organization. Since its founding in 2003, the NCMIC Foundation has collaborated with organizations, institutions and doctors worldwide to fund chiropractic research that is comprehensive, as well as far-reaching. Visit ncmicfoundation.org for more information.

About the NBCE

Headquartered in Greeley, Colorado, the National Board of Chiropractic Examiners (NBCE) is the international testing organization for the chiropractic profession, with the mission of ensuring professional competency through excellence in testing. Established in 1963, the NBCE develops, administers, and scores standardized examinations for candidates seeking chiropractic licensure in all 50 states, the District of Columbia, and in several countries. Visit nbce.org for more information.

News from The NIC

CDPHP:

As previously noted, CDPHP announced an enhanced benefit for their Medicare Advantage members which covers medically necessary 'assessment, manipulations and modalities'. We have just learned that the enhanced benefit does not apply to all CDPHP's Medicare Advantage members. It applies only to CDPHP's Medicare Advantage **Group** members.

The enhanced benefit is not applicable to CDPHP Medicare Advantage **Individual** members. Those CDPHP members have coverage consistent with traditional Medicare - manual manipulation of the spine to correct subluxation.

The NIC acknowledges Dr. Jeff Riker for bringing this to our attention, and noted the distinction between MA Group and MA Individual members are evident when verifying eligibility on CDPHP's portal.

We have reached out to CDPHP who verified the above, and confirmed that all CDPHP Medicare Advantage **Group** members have the enhanced benefit, with no exceptions noted to date.

As always, please continue to share your experiences, challenges and pearls with the NIC so other NYSCA members can benefit.

MVP:

As some of you have reported, the Initial visit (new patient eval and treatment) rate of \$80 was processed at the Subsequent visit rate of \$60 when both the initial visit and subsequent visits were billed on the same CMS-1500 claim form. MVP is pleased to announce that effective immediately, both Initial Visit and Subsequent Visit(s) can be billed on the same claim and the claim will process correctly. In addition, MVP will be running reports to identify and proactively reprocess any claims containing and Initial and Subsequent visit which were not processed correctly. There is no need to resubmit previously submitted claims.

In addition, MVP has updated their payment system to allow payment at the lesser of billed charges or contracted amount (\$80 Initial visit, \$60 Subsequent visit). This will address those members with high deductible plans that are responsible for a higher cost share than what the provider is billing. Note that this update is consistent with claims processing from other carriers, as well as the terms of your MVP contract. It will also allow for easier bookkeeping in your office.

As always, make sure you add the -25 modifier to your Evaluation and Management (E/M) procedure when billing an E/M service and treatment on the same visit.

If you have any questions regarding the above, please do not hesitate in asking.

The NYSCA would like to thank those members who have brought these concerns to our attention, and to MVP for acting quickly to resolve them.

Cigna:

The NYSCA Insurance Committee (The NIC) is requesting your assistance as we compile recent blinded examples of claims which have not been acknowledged or processed and in a timely manner by Cigna. These are claims which do not involve American Specialty Health (ASH), but are solely the responsibility of Cigna. Remember: Health Plans subject to the laws of New York are required to acknowledge or process clean claims within 30 or 45 days of receipt. Failure to do so can result in interest and penalties.

Cigna appears to have delegated certain administrative functions to ASH in New York; however, this delegation does not include all regions / all Cigna insureds. This may be part of the issue; however, it remains the responsibility of the carrier to process claims in a timely manner.

- **Example 1:** When claims are correctly submitted to Cigna, they may be incorrectly forwarded from Cigna to ASH for processing. Since ASH has not been delegated to administer benefits for those Cigna plans, ASH sends a denial advising the provider to bill the payer (Cigna) - where the claim was originally sent. Rebilling Cigna can result in the same pattern or simply a denial due to duplicate submission. One 'work around' includes attaching the ASH denial to the original claim and then resubmitting to Cigna.
- **Example 2:** When Cigna is secondary, claims forwarded for coordination of benefits may not be acknowledged or processed correctly by Cigna. Note: if Cigna has delegated claims processing to ASH (common in the downstate region), those claims should be submitted directly to ASH for coordination of benefits.

At the request of NYSCA, ASH has reached out to Cigna on several occasions; however, the issue remains. The NIC has reached out to Cigna, who has recently acknowledged their awareness of the issue.

Although the NIC has received examples from a few NYSCA members we are asking for additional examples as we reach out to the Department of Financial Services for assistance. Please send your redacted examples to NYSCA via fax to: 518-785-6352.

EmblemHealth:

Some of our members have contacted the NYSCA Insurance Committee regarding the processing of claims for billed services rendered to EmblemHealth's senior care members. Emblem has recently posted the following information relative to copayments:

EmblemHealth has suspended the \$15 copay for City of New York retirees receiving certain services offered through the GHI Senior Care Plan. You should NOT collect this copay when providing the following services:

- Office visits (primary care providers, or PCPs).
- Office visits (specialists).
- Urgent care.
- Allergy testing/injections.
- Chiropractic services.
- Podiatry (non-routine).
- Cardiac rehab.
- Pulmonary rehab.
- Vision care (Medicare-covered).
- Physical therapy, occupational therapy, and speech therapy.
- Diagnostic lab/x-ray (including Hi Tech Imaging).
- Radiation therapy.
- Outpatient – mental health.
- Outpatient – substance use disorder.

MEDICARE Fee For Service ABN 2023

April 4, 2023: The ABN, Form CMS-R-131, and form instructions have been approved by the Office of Management and Budget (OMB) for renewal. The use of the renewed form with the expiration date of 01/31/2026 will be mandatory on 6/30/23. You may continue to use the ABN form with the expiration date of 6/30/23 until the renewed form (expiration date 01/31/2026) becomes mandatory on 6/30/23. The ABN form and instructions may be found below in the downloads section.

The Advance Beneficiary Notice of Noncoverage (ABN), Form CMS-R-131, is issued by providers (including independent laboratories, home health agencies, and hospices), physicians, practitioners, and suppliers to Original Medicare (fee for service - FFS) beneficiaries in situations where Medicare payment is expected to be denied. The ABN is issued in order to transfer potential financial liability to the Medicare beneficiary in certain instances. Guidelines for issuing the ABN can be found beginning in Section 50 in the Medicare Claims Processing Manual, 100-4, Chapter 30 (PDF).

[ABN Form Instructions](#)

[ABN Forms](#)



NORTHEAST COLLEGE OFFERS REDUCED HOUSING COSTS FOR STUDENTS LIVING ON CAMPUS

As housing rates continue to rise across the nation and students scramble to find affordable housing, Northeast College of Health Sciences has made the cost of its residence-hall housing lower than ever.

Northeast College is pleased to make the housing experience easier and more affordable for students who opt to live on its 286-acre Seneca Falls campus, and will launch a new housing offering at the start of the fall 2023 term. The College will reduce the cost of single-style on-campus housing to just \$1590 per 15-week trimester. When combined with the College’s meal plan, that comes out to just \$623 per month for both room and on-campus dining – exceptionally cost-effective, considering similar living costs around the country (even in the College’s immediate region) can cost \$1000/month or more.*

“Becoming a doctor of chiropractic requires dedication and focus,” said Northeast College President Dr. Michael Mes-tan. “At Northeast we are committed to the success of our students and are happy to provide another avenue to support their graduate experience. Our new pricing for on-campus living will allow students to focus on their studies and immerse themselves in the College’s many academic and educational opportunities as they live and learn on our healthcare-dedicated campus.”

The Northeast Advantage: Benefits of Living On Campus.

Choosing to live in the Northeast residence halls gives students access to move-in ready, furnished suites with high-speed internet access, on-site laundry facilities, parking and 24/7 security. Campus living also removes the high costs of commuting and puts students within walking distance of all their learning spaces, including the



College’s state-of-the-art labs, library and even the 32,000-square-foot Standard Process Health and Fitness Center.

Alumnus Dr. Joshua Kollmann (D.C. ‘06), team chiropractor for the Carolina Panthers NFL team, started creating his professional network as a student at the College and said he was able to do so by staying active on campus and in the College community. When a student asks for his advice his first response is always “immersion.”

“You are here. Take advantage of it and immerse yourself. Really apply yourself in all aspects and take advantage of every aspect and opportunity that the College offers,” Kollmann told current Northeast students.

And with the College’s new, affordable and convenient on-campus housing opportunities, true immersion is possible – for every budget. Northeast is pleased to combine this new housing offer with the College’s meal plan to save students even more time and money while they immerse themselves in living and learning on campus.

* Information from apartments.com for rent for a 1-bedroom apartment, and from USDA.gov’s average monthly cost for a moderate-level, single-person grocery budget, as of Feb. 2023.

Northeast College Celebrates Student Milestones During Winter 2023 Ceremony Week

Northeast College of Health Sciences hosted its Winter 2023 ceremonies the week of March 27 to honor student milestones and achievements. The Transitions Ceremony was held on March 30, and the Winter Commencement ceremony on April 1, both at the Standard Process Health and Fitness Center on the College’s Seneca Falls campus.



[READ MORE](#)

Northeast College Students Perform Strong on Chiropractic Board Exams

It is well known that Northeast College of Health Sciences has one of the most rigorous academic programs in chiropractic education, with many students noting that one of the reasons they choose Northeast is to ensure strong preparation for the national chiropractic board exams.

[READ MORE](#)

Northeast College Opens Digital Anatomy Lab, Announces Even More Educational Technology, Community-inspired Name



[READ MORE](#)

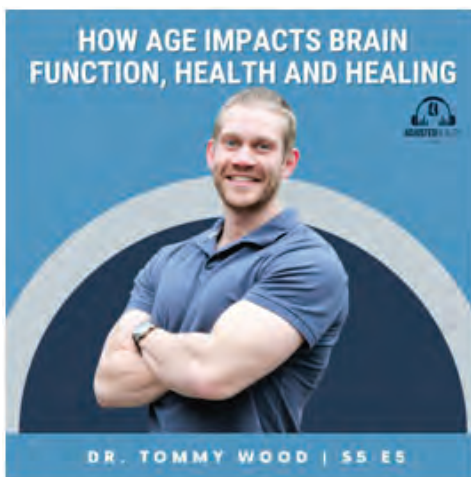
New eBook: How to Serve Content at the Right Time in the Patient Acquisition Journey

To this day, 40% of chiropractic practice's revenue comes entirely from the patient's pocket. This reliance on community awareness means clinics need to leverage advertising and marketing tools to ensure growth and prosperity.

To support our NYSCA group members, F4CP has released a Marketing Resource Guide to walk you through the stages of patient acquisition and F4CP tools to leverage at each stage in their journey.



A Podcast for Your Patients



As part of the 'Interest' stage, we encourage you to share our patient-friendly podcast, Adjusted Reality. Trusted by the adjusted, the podcast features celebrities, thought leaders and experts.

A recent episode features Dr. Tommy Wood, an Assistant Professor of Pediatrics and Neuroscience at the University of Washington, where his research interests include determining how early brain injury impacts brain health across the lifespan, as well as developing easily-accessible and equitable methods with which to track health, performance, and longevity in professional athletes and the general population.

This episode is about how age impacts brain function, health and healing. [Listen now!](#)

You can also tune in to previous episodes on Buzzsprout, Spotify, Apple Podcasts and any other streaming platform.

2022 Stakeholders' Report

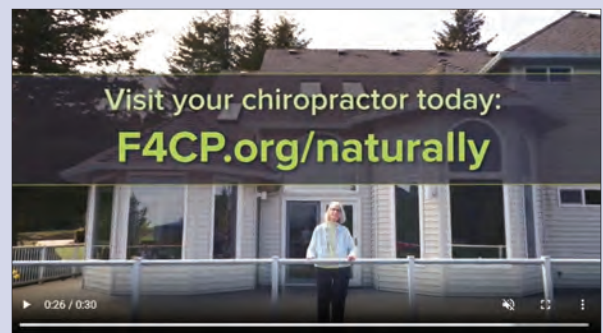
In 2022, F4CP accomplished numerous achievements including the first-ever, award-winning ChiroThon event, hosted incredible guests on its Adjusted Reality podcast and so much more. We could not have made 2022 such a successful year without you. Thank you for your support!

[2022 Annual Stakeholders' Report](#)

New Commercial for Your Clinic

The Foundation for Chiropractic Progress (F4CP) has a new commercial for you to utilize in your clinic as part of its "Naturally, Chiropractic" campaign.

The commercial features 89-year-old, Mavis, who credits chiropractic for her healthy and independent lifestyle. This commercial highlights the importance of chiropractic care for older adults. To view the commercial, [click](#)



As a NYSCA member, you are already a member of F4CP through Group Membership. In order to access your F4CP benefits, you must first activate your online account. To do so, please follow the steps listed below:

1. Visit www.f4cp.org/opt-in to opt-in to F4CP Group Membership.
2. Select 'Join Now' under the State Association section.
3. Choose your state association and fill out the form with your clinic or practice information and hit SUBMIT.
4. Upon submitting the form, you will receive an email from Membership Director, Marta Cerdan, with your login information.



George McAndrews, attorney who represented chiropractors in fight with medical establishment, dies

Chicago Tribune (Online), Chicago: Tribune Publishing Company, LLC. May 16, 2023.

George McAndrews spent much of his 55-year legal career handling patent law, but he was most proud of his work on an antitrust case that paved the way for chiropractors to be treated as legitimate partners by hospitals and physicians.

"George was an attorney with great skill, who used science to make his legal case," said retired Chicago Sun-Times medical reporter Howard Wolinsky, who authored "Contain and Eliminate," a 2020 book about McAndrews and the chiropractor case. "He could often take the most boring detail about an obscure industrial product and spin a very human story about how the violation of a patent harmed an inventor and his family. He would have a juror in tears." McAndrews, 87, died of complications from non-small-cell lung cancer on April 7 at the Prairieview at the Garlands assisted living facility in Barrington, said his son, Matthew. Born in Clinton, Iowa, McAndrews was the son of a chiropractor father and a mother who was a bookkeeper and later a homemaker. His first job was working at a root beer drive-through at age 10 for 20 cents an hour, and he later scrubbed macaroni pans in a local Italian restaurant the following year for 35 cents an hour.

At St. Mary's High School in Clinton — now known as Prince of Peace Catholic School — McAndrews co-captained the school's boys basketball team to victory in the 1953 Iowa state high school basketball championship.

McAndrews received a bachelor's degree in mechanical engineering from the University of Notre Dame in 1959 and a law degree from the university three years later, having been editor-in-chief of the school's law review.

McAndrews served in the Navy for two years during college and was deployed to the South Pacific atolls of Eniwetok and Bikini, where he and his brother took part in a series of 17 nuclear detonations conducted at the two atolls, his son said.

McAndrews was a law clerk for two years for Judge Luther Swygert on the 7th U.S. Circuit Court of Appeals, then joined the Chicago intellectual property law firm of Bair, Freeman & Molinare. That firm's name later changed several times, including to Allegretti, Newitt, Witcoff & McAndrews. In 1988, McAndrews formed the law firm McAndrews, Held & Malloy.

"He most enjoyed taking up the cause and protecting the interests of those who couldn't do so for themselves," his son said. "As a former athlete, he also enjoyed the competitive nature of litigation and, in particular, trial law. He often said that 'athletes make great trial lawyers.'"

In 1976, five chiropractors sued the American Medical Association, alleging that the AMA and nearly a dozen other medical organizations, including the American Hospital Association, had violated federal antitrust laws and had

sought to destroy chiropractic through anticompetitive practices. With little experience in antitrust law, McAndrews initially rebuffed the chiropractors when they asked him to represent them and advised them to hire a different lawyer.

However, after some prodding from his chiropractor brother, and recalling the impact the animosity between the chiropractic and medical professions had on his father, McAndrews agreed to represent the chiropractors as their lead attorney. McAndrews charged that organized medicine had viewed chiropractic as quackery — a charge not denied by the AMA, which asserted it was simply trying to protect patients — and was trying to stamp out the field of chiropractic medicine as a way to protect revenues.

"Most chiropractors were struggling for survival. To give you an example, the hospitals were closed to us, and so were the radiology laboratories," said Lou Sportelli, a chiropractor and friend who published Wolinsky's book. "That meant that every chiropractor including me had to buy an X-ray machine, which was very expensive back in the '60s. So that was an economic drain on the chiropractors, coupled with the fact that there was no reimbursement from insurance companies."

In 1981, a jury found the AMA innocent of antitrust violations, but in 1983, the 7th Circuit Court of Appeals overturned that decision, citing poor jury instructions, and sent the suit to another federal district judge's courtroom.

After that, several defendants started settling the litigation and making peace with chiropractors. In 1985, the Illinois Medical Society settled and allowed its members to work with chiropractors on equal footing, while in 1987, the American Hospital Association agreed to settle the lawsuit suit and dropped its objections to chiropractors gaining staff privileges at member hospitals and making X-rays, laboratory tests and reports available to chiropractors.

However, the AMA and several other groups stood their ground, and in 1987, U.S. District Judge Susan Getzen-danner ruled that the AMA, the American College of Surgeons and the American College of Radiology had conspired to destroy the nation's chiropractic profession.

"I think George did a brilliant move," Sportelli said. "He did a bench trial, and the judge was kind of surprised, but she was incredibly brilliant, and she saw right away that this was an economic boycott. The lawsuit really let the whole chiropractic profession out of jail, so to speak."

"He brought ... the mighty AMA and other major medical organizations to their knees," Wolinsky said. "He accomplished this feat driven by a sense of justice, fairness and revenge for how his father and his father's chiropractic profession had suffered at the hands of an AMA secret committee focused on a conspiracy to destroy chiropractic in the 1960s."

McAndrews, four of whose children went into law, retired from his law firm in 2015, at age 80.

"For the four of us who followed Dad into the law and worked with him, we really enjoyed the extra time with him," his son said. "Although not a lawyer, our youngest sister, Mary, made mom and dad just as proud. She became a chiropractor."

In addition to his son, McAndrews is survived by his wife of almost 59 years, Kathy; two other sons, Peter and Paul; two daughters, Melissa and Mary; 20 grandchildren; five great-grandchildren; and a brother, Thomas.



Beating the Odds and Bucking the Trends: Peter J. Szakacs, D.C.

Tell Dr. Peter J. Szakacs that he can't do something, and he will prove you wrong. Tell him he can't x-ray patients, and he will help change the law. Tell him he's going to be disabled, and he will fight back to health and help others do so, too.

NYCC years

Even in college, "Dr. Pete" was aware of how politics could undermine common sense and good treatment options. Asked once by his favorite instructor what he would do if a law was enacted that mandated him to do something he didn't want to do, Szakacs responded that he would move to another state. It turns out that comment might have been prescient.

Civil disobedience

In private practice since 1979, Szakacs became active with the New York State Chiropractic Association (NYS-CA). While serving as NYSCA's county president, he decided to personally challenge the antiquated "lumbar x-ray law," which had been in existence since D.C.s were first licensed in New York state in 1967. The law stated that Doctors of Chiropractic (D.C.s) could not take x-rays of the lumbar spine, could not x-ray an extremity, and could not take an x-ray of anyone under the age of 18. It was common for D.C.s to disobey this law, hiding illegal films. Szakacs purposely allowed inspectors to find prohibited x-rays in his office. The state of New York began its prosecution, a case that garnered widespread media attention. A plea agreement eventually allowed Szakacs to practice in his home state of Pennsylvania, but it wasn't long before "backroom" politics in New York produced the more equitable law that is in place today.

Starting over

In Bucks County, Pennsylvania, Szakacs expanded his natural health approach with education in acupuncture, anti-aging medicine, nutrition, and sports chiropractic. During that time, he also served on the NYCC Board of Trustees for three years.

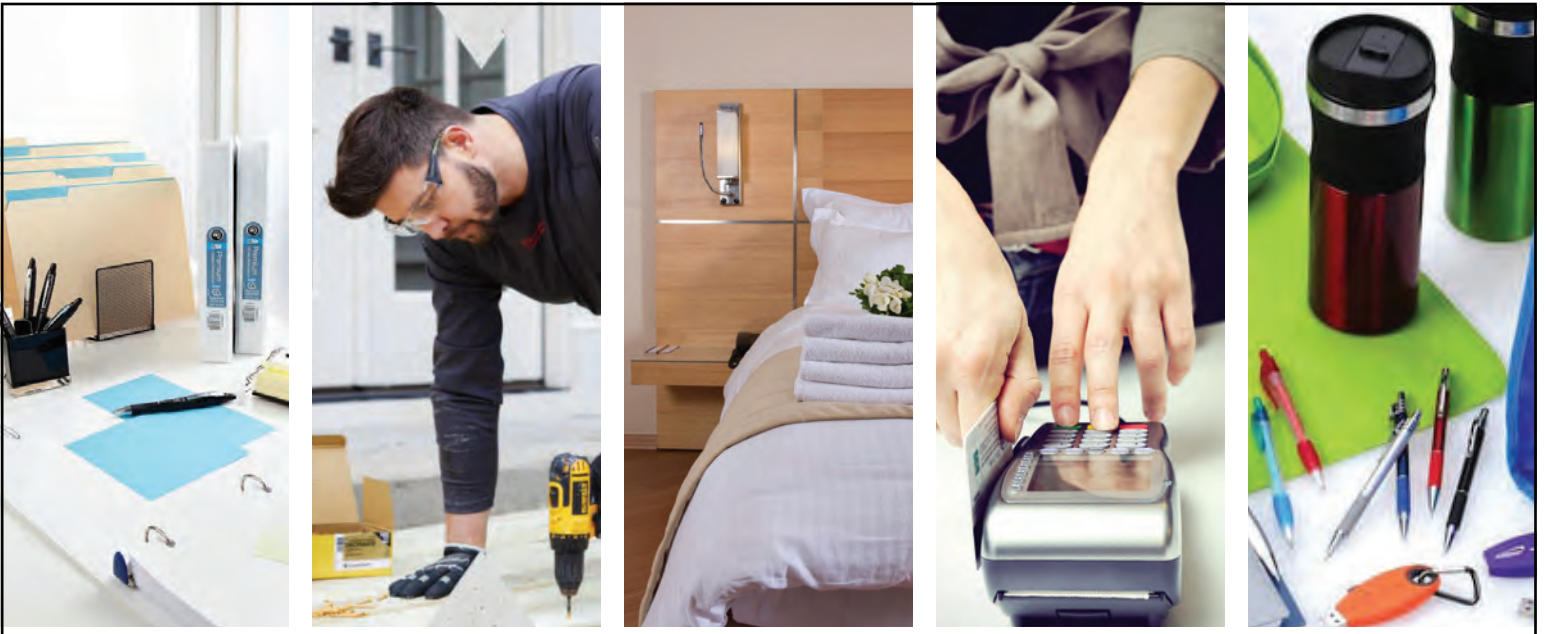
The accident and recovery

In Pennsylvania, Szakacs was seriously injured in a motor vehicle accident. He was diagnosed with severe spinal injuries and multiple sclerosis and considered totally and permanently disabled. Szakacs retired and moved to Florida. However, disability was another "can't" that Dr. Pete was about to turn in a different direction. During the next two years of what he half-jokingly calls his "extended sabbatical," Szakacs underwent chiropractic care, acupuncture, and nutritional rehabilitation. Overcoming his disability, he returned to active practice in 2006, concentrating on helping seniors with serious spinal health conditions.

The halfway point

At age 60 ("the halfway point of my life"), Szakacs moved to The Villages, Florida, the largest 55+ community in America. There, he continues serving seniors, helping them to "get back in the game" of life. What others might perceive to be a dead end, Szakacs proved to just be another way—and not just a different way, but a better one.

"Dr. Szakacs passed away suddenly on May 28, 2023."



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Save the date for the New York State Chiropractic Association

2023 Fall Convention

at the Kartrite Resort & Indoor Waterpark | 555 Resorts World Drive, Monticello NY | 844-527-8748

September 29-October 1, 2023

Enjoy a weekend getaway with the NYSCA and earn up to 16 CE credits!

We encourage all participants to arrive early for each session to check in, network with colleagues, and interact with our event exhibitors. Many exhibitors will be hosting raffles, giveaways, and special offers exclusive to the event. Please take time to thank them for their support of this event.

Classes on Friday will be from 2pm-6pm and will offer up to 4CE, followed by our Welcome Reception. The Saturday session will be from 8am-6:00pm and will offer up to 8CE, along with a banquet luncheon and dessert reception with sponsors and exhibitors. The Sunday classes will be from 8am-12pm and will offer up to 4 CE.

Join us for a family-friendly weekend of activities at the Kartrite Resort, New York's largest indoor waterpark!

Each hotel reservation at The Kartrite Resort includes water passes for four!

Hotel check-in starts at 4:00pm, but your family can use the waterpark and amenities starting at 11am day of check-in. Early arrivals have full access to The Kartrite, which includes dining, indoor fun, activities, entertainment and last but certainly not least, the waterpark!

Hotel check-out is at 11:00am. After checking out, your family can stay and have a full day of fun with access to the park and all the activities inside The Kartrite Resort and Indoor Waterpark for the remainder of the day!



Convention Participants: Please be sure to review our [Continuing Education Policies](#).

Health and Safety: For this event, the NYSCA will be following [the Kartrite's health and safety policies](#). Please visit their website for answers to [frequently asked questions](#).

Policy Statement: The NYSCA makes every attempt to offer programs as publicized. We nevertheless reserve the right to alter and/or adjust program details, including but not limited to dates, locations, times, instructors, and presentation sources and sequences..

NYSCA Conventions and Symposiums are sponsored in part by the [OUM Chiropractor Program \(OUM\)](#). OUM is a Premier Corporate Sponsor of the NYSCA. They are a national insurance services company, underwritten by PACO Assurance Company, Inc. or PICA, which specializes in providing professional liability insurance to chiropractors.

Corporate Sponsors

NYSCA Sponsors are trusted business partners whose valuable contributions help NYSCA achieve its goals in advocating for you and your patients. For all they do, we owe it to them to first take a look at their products and services before going elsewhere and to support those who are supporting us. Remember — when doing business with NYSCA Sponsors, you are supporting your professional organization!

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hvcradm@yahoo.com

SUPPORTING ORGANIZATIONS

★ **American Chiropractic Association**
Contact: (703) 276-8800
www.acatoday.org

★ **Northeast College of Health Sciences**
Contact: (800) 234-6922
www.northeastcollege.edu

★ **Foundation for Chiropractic Progress**
Contact: (866) 901-F4CP
www.f4cp.org

Earn FREE Membership

... each time you refer a new member to the NYSCA!

Current NYSCA members who recruit a new regular member (not student, affiliate, or retired) to join the NYSCA for a full year will in turn receive a 'thank you' from the NYSCA in the form of **two additional months** added to the end of their current membership term. Or, if the new member signs up for just a half year, the recruiting doctor receives one additional month of NYSCA membership. We have even sweetened the pot: there are **no limits** to how many times you can benefit from this incentive.

To receive your incentive month(s), the new member must make a semi-annual or annual payment and list you on their application form as their referring NYSCA member. (You may want to give a partially filled out application form to colleagues you are recruiting.)

If you are interested in promoting this offer to your friends and colleagues who may have been considering joining NYSCA and are just waiting for someone to encourage them, and would like a list of non-members in your district, please contact your local district president or controller@nysca.com.

Membership Has Privileges

...and one of them is the self-respect a doctor feels, knowing that they are a part of something bigger than themselves, supporting their livelihood with collective energy and pooled resources.

* New members are defined as DCs who have not been NYSCA members within the preceding 12 month period. The recruiting member's information must be included on the new member application. Only one member can receive the credit for recruiting a new member. Recruiting incentive is not valid on students, retired/disabled, or associate applications. Eligibility subject to verification; Subsequent year's dues payable at usual rate. New member discount offer is not valid for retired or associate members and may not be combined with other membership discounts.

What is the NYSCA?

The New York State Chiropractic Association is a statewide professional Chiropractic Association, comprised entirely of your peers and colleagues. We have joined together in the promotion, advancement, and defense of Chiropractic. In conjunction with our full time lobbyist, the NYSCA monitors all legislation that affects our profession while working to protect and expand practice rights.

Why Should All New York DCs Be NYSCA Members?

"NYSCA membership provides Chiropractors in New York State an unparalleled opportunity to advance their profession, by adding their voice of the unified defense of practice rights, scope of practice and a rightful place among mainstream Health Care."—Jack Beige, DC, Esq., NYSCA Past President

If YOU don't support your profession, who will?

For questions regarding this program, please contact the NYSCA Administrative Office at (518) 785-6346 or a member of the NYSCA Membership Committee.

Growth is never by mere chance; it is the result of forces working together

—James Cash Penney



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NYSCA District Information

The NYSCA is a statewide professional Chiropractic association, comprised entirely of your peers and colleagues. We have joined together in the promotion, advancement, and defense of Chiropractic. In conjunction with our full time lobbyist, the NYSCA monitors all legislation that affects our profession while working to protect and expand practice rights. Our association is governed by a democratically elected Board of Directors and House of Delegates. Further, New York State is arranged into 4 Regions and 17 districts, each having its own elected officials and hosting monthly meetings and events. Each active district has representation in the House of Delegates to ensure that your voice is heard.

District 1

district01@nysca.com
Mitch Green DC
—President 212-269-0300

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district02@nysca.com
Charles Fundaro DC
—President 718-236-6177
Vincent Nuziata DC
—Vice President 718-331-2667

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—President 718-268-4464
Joseph Lezamiz DC
—Vice President 718-738-2550

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Gregori Pasqua DC
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Steven Breines DC
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Bruce Silber DC
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Walter Priestley DC
—Vice President 516-752-1007

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Joanna Fasulo DC
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Glen Nykwist DC
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Matthew Flanagan DC
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—President 518-377-2207
Michael O'Leary DC
—Vice President 518-793-1205

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[President position pending]

District 12

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—President 315-472-7128
George Cunningham DC
—Vice President 315-445-9941

District 13

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[President position pending]

District 14

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Arthur Kaufer DC
—President 845-357-0364

Kathleen McLaughlin DC
—Vice President 718-748-8044

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James Walters DC
—President 585-944-0955
Holly Potter DC
—Vice President 585-458-2679

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Rebecca VonBergen DC
—President 607-277-0101
James Storms DC
—Vice President 607-936-4954

District 17

district17@nysca.com
Brenda Covell DC
—President 607-277-0101
Sarah Soper DC
—Vice President 716-698-7626





NEW YORK CHIROPRACTIC POLITICAL ACTION COMMITTEE

The New York Chiropractic Political Action Committee (NYCPAC) is designed to help elect state legislators who are supportive of Chiropractic issues and positions. Please take a minute to get involved and see what the NYCPAC is focused on accomplishing--Visit NYCPAC.net.

Organized medicine, managed care organizations, and other anti-Chiropractic forces continue to spend hundreds of thousands of dollars each year to elect candidates that do not understand or value the Chiropractic Profession and the research and truths about the efficacy of Chiropractic care.

In order to help fight and educate these outside forces, we need you to please become part of our grassroots advocacy team. All New York Chiropractors, united together, CAN position our Profession to continue to be a viable livelihood and promote the wellbeing of our patients. Please, become part of the solution! We have designed a process to make it easy to donate to the NYCPAC. Don't overlook ANY contribution to the PAC, but please support at the highest level you can. NYCPAC can accept "one time" donations from you or can conveniently set up an **automatic monthly contribution** from your credit or debit card.

We need your support to ensure that we can truly be effective. Stand behind your Profession and **CONTRIBUTE TODAY!**

- Enclosed is my donation for*** (check one)
- \$100 \$250 \$500 \$1000 \$5000 other \$_____.

Please send your personal check payable to:

NYCPAC
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NYCPAC.info@gmail.com

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Scan the QR Code below to make a one-time credit card contribution, or visit NYCPAC.net and click "Make a Contribution"

Please note: Voluntary contributions by individuals are subject to a contribution limit of \$150,000 during a calendar year to all sources and \$84,400 to a political action committee. The annual donation limit for a corporation is \$5,000 in a calendar year to all sources. Each affiliated or subsidiary corporation, if a separate legal entity, has its own contribution limit. For more information on contribution limits in New York, please visit the New York State Board of Elections website at <http://www.elections.ny.gov>.

Contributions to the NYCPAC are not tax deductible for state or federal tax purposes. The Federal Election Commission (FEC) prohibits contributions from individuals who are not citizens or permanent residents of the US. Contributions by one person in the name of another person are prohibited. PAC contributions are also not reimbursable by an employer or any other entity.



NYSCA WEBINAR SERIES

Earn Continuing Education credits from the comfort of your office

In addition to CE available at our statewide conventions, the NYSCA now offers continuing education credit via webinar through Northeast College of Health Sciences Post-Grad. NYSCA Webinars are held monthly, usually on a Wednesday at 1pm EST.

Chronic Spine Pain and Rehabilitation (course 3)

Presented by: David Kartzman DC

Wednesday, June 14, 2023 | 1pm-2pm (1CE)

This is the third class for a completion certificate. Applications in this course will include a refined history, prognosis, and documentation to include the role of comorbidities relevant to each particular patient. These patients would include work and motor vehicle related cases.

[Register Online](#)

Utilizing Laboratory Testing in the Evaluation and Management of Musculoskeletal Pain

Presented by: Cory Marone DC

Wednesday, Aug 9, 2023 | 1pm-3pm (2CE)

Chiropractors are more commonly becoming the entry point to healthcare for their patients. This has increased the importance of utilizing laboratory testing in our evaluation and management. This course will review attaining baseline values for earlier detection of future visceral pathologies and identifying potential underlying causes for continued or recurring musculoskeletal pain.

[Register Online](#)

Tuition Discount

Association Members are eligible to receive a discount on tuition for NYSCA-sponsored webinars via coupon code at registration check-out. Please be sure to check your email for the discount code, which is included for all NYSCA members. You must have your discount code BEFORE registering. Please note, once you register, the discount code cannot be applied retroactively. Contact the NYSCA Administrative Office at 518-785-6346 for more information.

Registration Deadline

Attendees MUST be registered and paid via credit card or check by 3:00 pm, one week before the course is to take place, to avoid additional fees. All unpaid/ late registrations and at door registrations are subject to the following non-refundable fees: add \$5 (1-hr webinars). Northeast College Continuing Education Policy

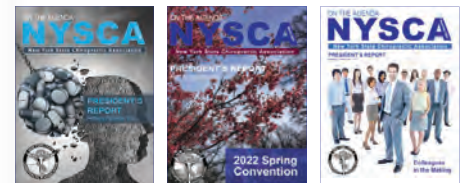
License Renewal

Continuing education credit (CE) is provided by Northeast College of Health Sciences. These seminars are valid for CE credits in "pre-approved" states, so long as they fall within the scope of practice as outlined by the corresponding state board. It remains attendees' responsibility to contact the state board(s) from which they seek continuing education credits for purposes of ensuring said board(s) approves both the delivery method and content as they relate to this event. Neither a speaker's or exhibitor's presence at said event, nor product mention or display, shall in any way constitute Northeast College endorsement. Northeast College's role is strictly limited to processing, submitting, and archiving program documents on behalf of course sponsors.

Would you like
to contribute
to our next
statewide
newsletter?

On The
Agenda

September 2023 Edition



We're aiming for a publication date of September 6th and we are wondering if you have any recent articles or blogs that you might be willing to lend to this next newsletter. Of course, if you have more than one that you would like to submit, we can always consider them for use in subsequent publications.

We are interested in anything that advances knowledge in the profession. (Please, no advertorials.) Our members are hungry for information that they can use in day to day practice as well as anything that can enhance clinical skill and proficiency.

The deadline for article submissions is August 15th. Please also be sure to include any attribution information you wish us to include for your article.

Send articles to:
comm.secretary@nysca.com

Associate Wanted

Middletown NY - 36-year practice looking for an energetic DC with a strong work ethic. This is a long-term opportunity with a strong potential for ownership. Our techniques include Diversified, Torque Release, and SOT. We also provide SoftWave Tissue Regeneration Technology which promotes a true healing response in deep scar tissue. Employment proposal includes: 62.4k/year base, a robust and very doable bonus system, malpractice, and vacation. No evening hours. 4 days per week plus every other Saturday morning. Please send interest and resumes to dr@mhwc.rocks or call (845) 820.1265.

Associate Wanted

Bronx, Brooklyn, & Manhattan NY - Associate position available with possibility for growth in our Bronx location. It is a great opportunity in our fast-paced office. We have offices in Bronx, Manhattan, and Brooklyn. New graduates are welcome and will learn a lot. Great atmosphere, hard work. We are a Multidisciplinary chiropractic practice with chiropractic, physical therapy, and medical under one roof. We are seeking an associate Chiropractor to join our team. It is a full-time position but part-time may be possible. Requires ability to communicate well, be friendly and willing to learn. 917.578.6120

Associate Wanted

Rochester NY - Elevate Chiropractic is seeking a dedicated, and highly motivated Associate DC to join our team and see existing patients as the primary doctor takes a step back as the lead. This is an opportunity to move into an established office seeing patients from day one and the ability to move into an ownership position in a very short period of time. The office is in a well-established community with an excellent reputation that has provided the primary doctor with an abundant lifestyle and standard of living. Please send resume/CV and Cover Letter outlining your technique proficiency, why you would be a good fit and your interest in purchasing the office. Please inquire at: rocchiroassoc@gmail.com or (631) 861-4607

Associate Wanted

Williamsburg VA - Performance Chiropractic seeks an ethical, competent, well-rounded DC to join our team. Guaranteed base + bonus, retirement plan, and (most importantly) direct path to partnership & ownership. Make a healthy living, have fun, work reasonable hours, & enjoy life! About you: You're coachable, humble, willing to follow and learn; while you're also capable of growing into a leadership and ownership role. Your hands-on skills are solid, both in assessment and treatment (hands-on adjusting). Contact us c/o pchiro@performancechiropractic.com, or call Dr. Shaye at 757-876-0899.

Associate Wanted

St. James, NY - Associate will learn how to do and perform the following: 1. Use our EMR for note keeping systems that have been

professionally audited and reviewed by the federal system for compliance for new and existing MM/NF/WC patients. 2. Demonstrates competency in patient treatment and receives a yearly bonus to benefit from increasing profits. 3. Expose themselves to in-office EMG/NCV testing. 4. Familiarize themselves with non-surgical spinal decompression and how the office takes payment for these treatments. 5. Become aware of various marketing elements utilized in today's society. The last three points which are educational will be provided to the candidate once they have completed a trial period in the office which demonstrates clinical skill, commitment to patient treatment and education, and enthusiasm for the principles and practice of chiropractic. Please call 631-584-7722 to schedule an interview.

Associate Wanted

East Syracuse, NY • Duties: Knowledge in Gonstead and Diversified techniques, Therapeutic exercises, Use of Physical therapy modalities electric stim, ultrasound etc; Taking of and analyzing of x-ray studies; Counsel patients about nutrition, exercise, sleeping habits, stress management, or other matters • Minimum requirements: DC from an accredited Chiropractic College; Bachelor of Science degree preferred (will accept foreign equivalent), NYS DC License • Benefits: Salary negotiable based on experience. PTO, paid sick leave, CEU's and licensing fees covered, malpractice insurance, health insurance, 401K Opportunity to turn associateship into partnership for the right candidate • (315) 445-9941 office@Cunninghamchiropractic.com

Associate Wanted

New City, NY Wellness practice is looking for a NY licensed chiropractor, to join our multidisciplinary team, of acupuncture, massage therapist, pain management, weight loss. New grads welcome! Cox flexion distraction technique is a bonus. DAYS/HOURS: Monday through Thursday, 10am to 8pm Starting pay: \$40-50 per hour, based on a 9/10-hour day. Room for growth and salary increases. Job Type: Full-time Salary: \$40.00 - \$55.00 per hour Benefits: Paid time off Medical specialties: Pain Medicine Physical & Rehabilitation Medicine Sports Medicine Schedule: Monday to Friday

Associate Wanted

Seeking new or recent DC grad to associate with eventual takeover of practice. Very successful, 42-year practice located in Central N.Y. providing complete Chiropractic services utilizing the newest technologies and practices. An exceptional opportunity. 315 427-6472 or send resume to vsportchiro@aol.com

Associate Wanted

Rochester, NY - East Avenue Chiropractic P.C. is seeking a new addition to our Chiropractic Team. Our clinic currently has 3 Chiropractors, 3 Licensed Massage Therapists and work collaboratively with 3 onsite Doctors of Physical Therapy. Our practitioners are certified in Active Release Technique, Graston Technique, and

work to create a pathway from passive care to active care. We work with a wide variety of patient populations and have strong relationships with area physicians. This is a great opportunity for a new doctor or an established doctor to join a growing practice with an evidence-based, patient centered approach. info@eastavechiro.com Phone: 5854737746 Fax: 5854737745

Associate Wanted

BRONX, NY Come Join Our Team. Full time Chiropractic Position available. This is a great opportunity to work for a 40-year established multi-disciplinary practice. New Graduates and Experienced Doctors are Welcome! A qualified applicant will be energetic, reliable with a good work ethic. It is a full-time position but part-time might be available. Near the 2 and 5 train. Please call 914-522-7666

Office Coverage Available

I had my own practice in Rockville Centre NY for over 30 years. It was a multidisciplinary practice that specialized in Sport Injuries. Certified in MUA / EMGs. Avid Golfer who has taught and studied the Golf Swing for over 30 years. Nutrition and Exercise have always been a major part of my life. I volunteer at an Animal Shelter. I prefer to provide coverage in Nassau or Suffolk County but will travel under the right circumstances. Contact Drjohn1212@optonline.net

Office Coverage Available

40 years of experience, licensed, and insured. Available as staff Dr. or coverage in Nassau County, and parts of Brooklyn 3-5 weekdays, only. Contact josephkelbermandcpc@gmail.com

Office Space for Rent

Roslyn Heights, NY. Office space to sublet. Available Tuesdays, Wednesdays, Thursdays and Saturday. Convenient location in newly renovated building. Ideal for a practitioner looking to keep overhead low. Contact Dr. Steven Silverman at (516) 484-0776 or email to Drsmsilverman@aol.com

Office Space for Rent

White Plains, NY - Medical office Space, 2-3 treatment rooms and separate doctor's office in recently renovated Medical Building; large waiting room, 2 bathrooms and separate secretarial room: easy access by car and/or public transportation: ample free parking; Potential cross referral from Rheumatology Practice. Available for immediate occupancy. Contact Dr. Noreen Linn at NoreenHLinn@yahoo.com or 914-522-1564.

Office Space for Rent

Office Space/Room for rent in an upscale medical building located on West 57th Street across from iconic Carnegie Hall. Newly renovated boutique office that is an established Chiropractic and Wellness Office for over 30 years in Midtown Manhattan. We are looking for a Chiro or Complimentary provider PT or FT. Please call: 917-447-3901 for inquiries. No Brokers. Principals only.

Continued on page 23

CLASSIFIEDS CONT.

Office Space for Rent

Astoria, Queens NY - 900 sq ft office reception room and 2 exam rooms with a full bathroom for rent \$2500 per month. call or text for any inquiries 516 770 5665

Office Space for Rent

Midtown Manhattan NY - near Grand Central Station East 43rd Street. Beautiful office fully equipped with digital x-ray. Doctor is retiring. Assume remainder of lease and/or negotiate new lease. This has been a chiropractic office for 15 years. The adjustment tables, traction units, x-ray and custom units will be given to the new doctor FREE. Call Dr. Coreth 914 384 1622 or email robertcorethdc@gmail.com

Practice for Sale

Massapequa Park, NY - DC cost-saving retire after 40 years, highly successful practice. This is a great opportunity for a highly motivated, responsible Chiropractor. The doctor owns the building and is willing to transfer practice to the right practitioner. This is a turnkey opportunity for a new practitioner or established practitioner to increase their practice. Contact at 516-798-8363, or email @ uplandoc@aol.com

Practice for Sale

Lansing NY - DC looking to retire after 40 years. Great opportunity for any Chiropractor. The doctor owns the building. Just step in and the practice is yours. Busy Activator practice for the right Dr. Lansing, NY just outside Ithaca. Great hunting, fishing, skiing, boating on the Finger Lakes. Will stay for transition if you like. Contact 607-533-4231 or email lcodc@aol.com.

Practice for Sale

Affordable Monmouth County NJ Chiropractic Practice for Sale - Profitable + affordable chiropractic practice for sale close to it all in Monmouth County, New Jersey. Easy access to some of New Jersey's Best Beaches within 30 minutes AND New York City within an hour! Mix of 40% cash, 60% insurance. Equipped with EMR. Collecting \$250,000+/yr on 25 hrs/wk. Buy with as little as \$11k down! For more info, see <https://www.strategiccdc.com/23303> or email info@strategiccdc.com.

Practice for Sale

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referral-based practice within a wellness clinic setting. 6-figure 3-day work week with only 25% overhead. This is a dream practice for a new DC who wants to grow or an individual looking for work/life balance. It resides within an exploding lake community 30 mi north of Charlotte. Solid expansion and growth potential. Doctor retiring and will ensure a smooth transition for new doc and patients. Contact jennifernoonan64@gmail.com

Practice for Sale

Westchester County NY - Are you a recent grad, or soon to graduate, or an associate ready to spread your wings? This may be the opportunity you are looking for. Chiropractic office in Westchester County, in a growing and developing town. Office fully equipped with upscale waiting room decor. Insurance and cash patients. The Dr. is retiring but willing to stay for transition. No files to buy, no equipment to buy, rent a fully equipped office. Take over the office and start making income from day one. Looking for a Dr. that loves chiropractic and has high standard for patient care. Contact Dr. at 845-380-0112 all the best

Practice for Sale

Auburn, NY. In the heart of the Finger Lakes. Doctor retiring after 43 years. Will help with transition. Orthopedics-based, cash practice. Includes HiLo with pelvic drop, Cox F/D with lumbar and cervical. Cold Laser, Interferential, Ultrasound, Microcurrent, and Highvolt. Presently M, T, Th & F 8-5. If interested and for further details, email: Backsrus@gmail.com.

Practice for Sale

Hudson NY - \$199,000.00 OWNER FINANCING TO RIGHT BUYER: "Known as The Hamptons of Upstate" Over a 30% growth in 2021. This chic upstate community has become the new home for the flock of affluent people leaving New York City. Chiropractic techniques of choice are Diversified, Drop, Gonstead, Activator and Palmer Package. Set at the foot of the breathtaking Catskill Mountains with skiing, fishing, and hiking along with shopping, restaurants and breweries; provides endless activities for anyone. 30 days of one-on-one transition coaching completes this acquisition package to ensure your continued success. Visit website: <https://premierpracticeconsultants.com/hudson-new-york/>

Practice for Sale

Weedsport, NY. 32 years in the same location. Assumable lease. Currently working three 11-hour days per week. Small town family practice, deep patient base. Doctor is retiring; will stay for transition. Diversified, Cox distraction, exercise. Chirotouch EHR. E-mail for details: Stuntgrink@yahoo.com

Practice for Sale

Riverhead NY - Est DC for 28+ years. The owner is retiring. All mgmt systems in place - totally 'turnkey'. Ideal location on a busy highway. "ASSOC-RUN" 2 very well-trained chiro associates open 4days/wk. 2300sqft

office, with 5 tx rooms, 2 massage rooms, reception area, a break room, a file room, and 2 bathrooms. Sale incl patient files, practice equipment; 3 flex/distraction tables, 2 C/S & L/S SpineMed decompression tables, 2 adjustable Massage tables, 3 Melter Ultrasound, 3 Metler IF machines, three hydroculators, hot massage stones. Chirotouch practice software, computerized ROM/Muscle testing equipment. Ample parking. Ability to increase volume and services. Asking \$340,000.00. Contact jeffreynazardc@gmail.com

Equipment for Sale

Lloyd's Galaxy 900 HS with drop lumbar. Grey leather, variable height setting, variable thoracic and cervical settings, including drop away thoracic section for pregnancy, et. \$5500. New \$17,000; Acoustical Cardiograph Model LF100C, Serial #00361, \$1,800; Dynatron 500 4-lead EMS, with Russian Stim. It can treat 2 areas/patients independently. \$450; Mechanical doctor scales \$55; Konica Minolta C220 laser copier/printer/fax/scan. Full manual included. \$1250.; Mobile hanging file cabinet with keys to lock. \$40; Executive desk solid oak, custom glass top, 72x36. Like-new condition. \$675; Computer desk, solid oak. \$375; ZYTO bio communication analyzer loaded with most popular nutritional companies' products. \$1500.; If interested please contact: drmoselle@gmail.com

Equipment for Sale

Cox 8 table with neck adjustment. Like new used less than 6 mos. purchased 2019. Closing office due to cancer. No rips tears, or discolorations. Purchased for 17K will take 12K OBO. Contact burchellpat@gmail.com

Equipment for Sale

Rich-Mar Model X US unit for sale. Used sparingly past 25 years. Good condition with no problems. \$100 gets it. Can provide photo with email. Contact tallentsdc@gmail.com

Equipment for Sale

Manhattan Office closing. Chiropractic & office equipment for sale. Must sell by July 1, 2023. Two "Relaxo" stationery adjusting tables. One "J Tech Tracer 5" muscle testing unit with software, one "Chattanooga" interferential unit, one 4 pack hydrocollator, two stainless steel carts, one 7 shelf tambour door locking file cabinet, one 6 tray open file cabinet, one lateral file cabinet one copy machine, hp & brother printers, 2 office & 3 reception room chairs, one 26" combination flat screen tv/DVD player with wall mount. Call (917) 907-1961

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